

Ray WhiteTM

MARINE

July 2011



*Be Sure.*TM

Ray WhiteTM



Welcome

Ray White Marine is making its Sydney debut during Australia's largest recreational boating showcase - the 44th Sydney International Boat Show.

Since its inception on the Gold Coast in early 2010, Ray White Marine has proven highly successful, notching up luxury vessel sales of more than \$20 million, and building on this success, will make its foray into Sydney with an auction coinciding alongside the 5 day boat fest at Darling Harbour, July 28 to August 1, expected to lure around 80,000 visitors.

In addition to the auction, Ray White Marine will also make its first appearance exhibiting at the International Boat Show.

Although Ray White is historically associated with property, the Ray White Marine initiative combines marine and boating industry specialists with the vast resources, trusted name and national and international marketing reach of the iconic group, applying their proven sales and marketing programs to provide an effective avenue for boating enthusiasts to buy, sell, upgrade or downsize their vessel in a significantly reduced time frame.

Ray White Marine has proven highly successful at bringing together vendors and purchasers from across Australia and overseas, and by showcasing vessels on a scale that only a national brand can offer, achieving exceptional sales rates.

In addition to boat sales, Ray White Marine has the expertise to market individual marina berths right through to large-scale marinas, which has helped to rapidly establish its reputation as a market leader in Australia, along with introducing a range of new initiatives and services including boat finance through Loan Market, and through Concierge, free 30 day insurance for boats sold under the hammer including those listed for the first Sydney auction.

Ray White's specialised auction marketing concept has been adapted to the marine industry, and where previously boat sellers may have moored their vessel in a marina waiting for a potential buyer, now there is a viable and efficient method to bring boaties, brokers, investors, buyers and sellers together more effectively in the one place to achieve sales in a significantly shorter time frame. Our team of marine industry specialists has a wealth of knowledge and expertise gained from representing major luxury European vessel manufacturers and brokerage sales for high-end clients throughout Australia, with several decades of experience between them.

Since establishing its first office on the Gold Coast, Ray White Marine has enjoyed rapid success, and the Sydney auction marks the next step in establishing the operation nationally. The inaugural Sydney marine auction will be held at the Hilton's Grand Ballroom, 488 George Street, at 4pm Saturday July 30, and we welcome your attendance.

We also welcome you to visit our display stand 711 at the Boat Show, located in the Exhibition Halls Promenade adjacent to the Hall 6 entry of the Sydney Convention and Exhibition Centre, to meet the team and gain a unique insight into one of the most innovative and progressive marine service specialists.

Kind regards,

The Ray White Surfers Paradise Group

Andrew P. Bell

Chief Executive Officer



“No Reserve Auction”

3 Partners Demand Sale



Azimut 46e

- Excellent condition
- \$250k just spent
- 3 Cabins plus crew quarters - air-conditioned to full boat
- Quality euro finish- Bose surround sound
- Queen size main bed with ensuite
- Raymarine electronics- E120 GPS/plotter/Autopilot/ST60/Radar
- Bow and stern thrusters
- Inspection is a must – Boat will be sold at Auction

Auction

Saturday 30th July 2011, 4pm
Hilton Sydney Grand Ballroom,
488 George Street, Sydney

Mark 0416 231 312

Rick 0418 887 888

Brock 0408 303 203

Attention New Boat Buyers!

Instructions To Sell Before Bigger Boat Arrives...



Sunseeker Manhattan 70- As New Delivered Feb 2010

- Satin finish Black American Walnut & Connolly leather interior
- Immaculate condition, crew maintained, nothing to spend
- Man V12 1360hp engines
- Kolher 27kw & Kolher 20kw generators
- Hydraulic Side-Power bow & stern thrusters
- Tropical air conditioning-Teak decking all around
- Custom freezers & bar unit in flybridge, extra 1200 litres of fuel
- All new Boat Buyers should not miss this opportunity

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EOI - All Cash/Property
Trades Considered



Azimut 98- 2005 'Seven Star' Luxury

- Dream Super-yacht, 4 cabins + 4 crew
- Immaculate presentation- Skipper maintained
- Full Electronics & AVV systems
- Full Teak decks + Jet Ski garage
- Flybridge BBQ, Alfresco dining and Jacuzzi
- TRAC motion Stabilisers
- MTU 2000 Diesels with Bow & Stern Thrusters
- Ideal Corporate entertainer- Vendor will trade

Expression of Interest

All cash/property Trades considered
Closes 31st August 2011

Mark 0416 231 312

Rick 0418 887 888

Brock 0408 303 203

Partnership Split Demands Sale!



Halvorsen 50- Classic Gentlemen's Cruiser

- Fully restored to former glory
- Large Aft master cabin plus convertible lounge to double berth
- QLD beech decks-Splined Oregon planks on spotted gum ribs
- Topside varnished timberwork
- Beautiful traditional galley and open saloon
- Twin inboard shaft drives
- Collectors opportunity- very few ever on market
- Must and will be sold!

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Owner Downsizes Fleet



Fairline 52 Targa- Gran Turismo 2004

- Twin Volvo D 12 -715 Hp Electronic controls with low hours
- Approved USL 2D survey- Excellent presentation
- Master Cabin with Island bed and ensuite plus 2 VIP cabins
- Luxury Cherry Wood cabinetry and European styling
- Tropical Air-conditioning with 13.5kva Onan Genset
- Bow and Stern thrusters
- Tender garage for 3.2m jet rib
- Vendor wants to realise this asset at Auction

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Family Quits Boating



Azimut 55 Fly Bridge

- Caterpillar C12- 710 hp-560 hours only
- Immaculate presentation-Skipper maintained
- Full beam master cabin with ensuite + 2 VIP cabins + Crew
- European Fly Bridge entertainer's delight with wet bar & BBQ
- Remote Davit Crane for centre console RIB on F/B
- Original Azimut tables, chairs, crockery, cutlery and glassware
- Presented fully serviced- ready for immediate delivery with nothing to spend
- Chefs galley with full size fridge and euro appliances

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Owner Wants to Cash Up...



Jeanneau Prestige 42 Flybridge 2006

- 200 hrs only with Twin Diesel Cummins shaft drives
- Fully enclosed Flybridge Bimini with clears
- European luxury- Two Double cabins with ensuites
- Fully Air conditioned- Custom Decor fit-out
- Electric Cook-top, microwave, 2 door fridge +dishwasher.
- Onan 240 volt Generator -Raymarine Colour GPS/ plotter /Autopilot
- Flat Screen TV/DVD /Ipod- Every possible option fitted
- Williams Jet Tender – Passerelle Crane

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Business Change Limits Use



Regal 4060 – 2008 IPS Drives Only 180 Hours

- Volvo D6- 500 Diesel drives with Joystick control
- Hardtop with clears and entertainers cockpit
- Yanmar gen-set with air-conditioning
- 2 cabins and 2 ensuites plus convertible saloon
- Surround sound AV system-flat screens/DVD
- Raymarine GPS/Plotter/Radar
- Ocean Trac hull design for high end fuel efficiency
- Australian delivered and specified

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Bought Bigger Boat – This One Must Go!



Meridian 411 2007 Australian Delivered - One Owner

- Just serviced twin Cummins 375 hp (460hrs) and 7kva Onan genset
- Spacious master bedroom and forward VIP with ensuite
- Convertible saloon and dining, two double berths - sleeps 8
- Full clears on flybridge with reversing camera + engine room camera
- Ducted vacuum cleaner ports
- 4 separate air-conditioning systems
- Remote bow and stern thrusters with remote auto pilot
- LCD TV- Wired for Foxtel Separate sound system for cabins, saloon and flybridge
- Vendor finance available at 5% p/a

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Owner Left For Europe – Instructions To Sell!



Horizon 20M Long Range Motor Yacht

- EUROPEAN luxury design complete re-fit 2008
- Massive Aft master cabin with stone ensuite
- 2 queen size ensuited luxury cabins + crew accom. in bow
- Polished stone tables in main lounge, dining area & rear deck
- New galley with stone bench tops 9mm rear Teak deck
- Twin 3208 (435hp) Caterpillars (1500hrs)+ Volvo bow thruster
- Furuno NavNet system; Stairs to Hydraulic tender-lift aft swim platform
- Top driving station with wet bar and seating for 10 plus double day beds

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Vendor Reduces Prices

Berths for Long Term Sublease **18 – 35 metres**

2 Year - 7.5% p.a Rent Guarantee



For Sale



1995 Horizon Elegance 80

Builder: Horizon yachting, Hull length: 24.5m
Beam: 6.1m, Displacement: 68 tonnes, Hull material: GRP, Main deck material: fibreglass, Hull colour: white, Engines: 2 x 1450 HP detroit diesel GM16V92



2008 76FT Vitech Motor Yacht

Length overall: 76FT 23.2 m, Beam: 19FT 5.8m,
Displacement: approx. 58 tons, Fuel: 8260 litres,
Water: 1,000 liters Engines: Twin CATERPILLAR C15
865HP, diesels - Top speed: around 16 knots



2005 Sea Ray 58 Sedan Flybridge

This Sea Ray 58 Sedan Bridge cruiser presents AS
NEW and would suit a new boat buyer! She is a 2005
model with 2006 model fit-out and features.



Sunrunner 3700 SE

A superior finished Australian built vessel with elegant
exterior lines, stunning performance and filled with
luxurious appointments from bow to stern



Majestic 2900

This beautiful, customized built gentleman's cruiser is
classically finished. Her lines harken back to those
seen on boats in hollywood movies such as Indiana
Jones and the last Crusade "Venice Boat Chase"



2009 Sea Ray 280 Sundeck

What a beauty, what a find ! 4 Months old Sundeck/
Bow-rider/Wake boarding boat with toilet, sink,
shower, BBQ, BIG Sound system + more!



Sea Ranger 72 Pilot House MY

Looking for a huge live aboard for the right price,
well this is it and we encourage you to make an offer
today!



Long Range 65ft Passagemaker

One of the finest examples of Sydney's Nautical
history, lovingly restored and refitted into a premier
long range cruiser.



Dyna 48

This beautifully presented 2005 Dyna 48 Flybridge is
our newest edition to our used stock range. She is
powered by twin 480hp Turbo Charged Volvo Penta's
with only 75hours and presents as a new boat.



Formula 260 Bowrider

Must sell . Only 280 hours * Highest quality respected
US FORMULA brand. Only 280 hrs, 7.4 Ltr MPI
Mer cruiser, Bravo duoprop leg, U-shaped aft & port
lounges, twin helm seats, full instrumentation



2008 Sunseeker Superhawk 43

Immaculate, twin Volvo 350 HP's, 40+ knots, Air con,
Bow thruster, E120 GPs/chartplotter, New clears/
covers, Digital TV/DVD system



Sunrunner 3100 – Combining comfort with
performance, this wonderfully refined vessel offers
the sweetest of rides leaving you in full control and
confident in the knowledge that you are driving the
best mid-sized Sport Cruiser on the market today.



Auctions | Sales | Tenders | Investments | Lifestyle

The team at Ray White Marine has a wealth of knowledge and expertise gained from representing leading luxury European vessel manufacturers and brokerage sales for a diverse clientele around Australia.

Visit us at stand 711 in the Exhibition Halls Promenade to discuss the company's unique range of services and advice for Buyers & Sellers of all vessels

Inaugural Sydney Marine Auction Lifestyle and Leisure Event

Hilton Sydney Grand Ballroom, 488 George Street
Saturday 30th July 2011 at 4pm

To view vessel listings visit raywhitemarine.net
or scan QR Reader with your smart phone

Find us on:   



LoanMarket 
home finance brokers



Ray White™ Marine

Marina Oceanus at Marina Mirage
Shop 56, 74 Seaworld Drive
Main Beach, Gold Coast
07 5528 2338

Suite 56
Seabridge House
377 Kent Street
Sydney NSW 2000
0408 303 203

DISCLAIMER: Whilst all care has been taken to ensure accuracy in the preparation of the particulars herein, no warranty can be given. For a copy of the sustainability declaration for this property, please contact the agent.

To view more vessel listings visit www.raywhitemarine.net



We're behind the Bid!
goldcoast2018bid.com
it's our time to shine